Roadmap to 2026 Certification

Easy Steps to Completing the HealthSpringSM Medicare Advantage and **Prescription Drug Plan Certification**





Certification – Making It Easier for You

- Returning agents are again *exempt* from completing the **Selling with Integrity** course.
- There is no separate PDP certification for agents who hold licenses in our MAPD states. The MAPD Products and Benefits Overview qualifies you to sell our Standalone PDP plans.
- Agents who only hold licenses in states where HealthSpring does not have an MAPD product will be assigned the standalone PDP course on the PDP-Only track.
- Attestations course is included on the test-out track and must be completed whether or not you choose the test out option. Attestations is required to be ready to sell.
- Take advantage of the \$50 AHIP upfront discount launch AHIP from Producers' University.

For 2026, all agencies must have an active writing principal who completes all certification requirements.

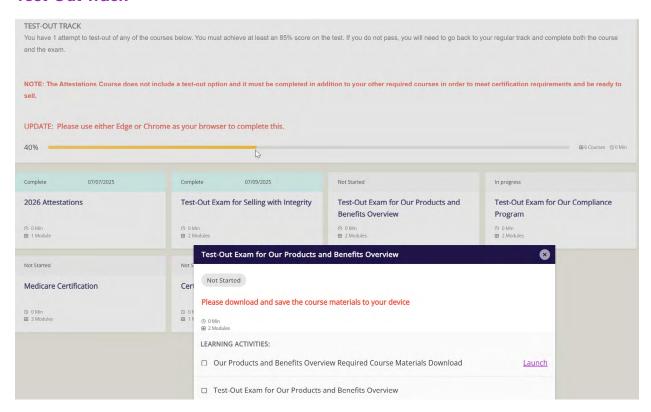


2026 Certification Training Tracks

The test-out option is **separate** from your training track. To take advantage of the option:

- Launch the test-out track
- Course content download is required
- Complete each test-out exam
- If you successfully complete the exams, launch 2026 Attestations
- Complete AHIP, NABIP (NAHU)*, or Pinpoint Medicare Certification
 - *NABIP (NAHU) is only available as a manual certificate upload.

Test-Out Track

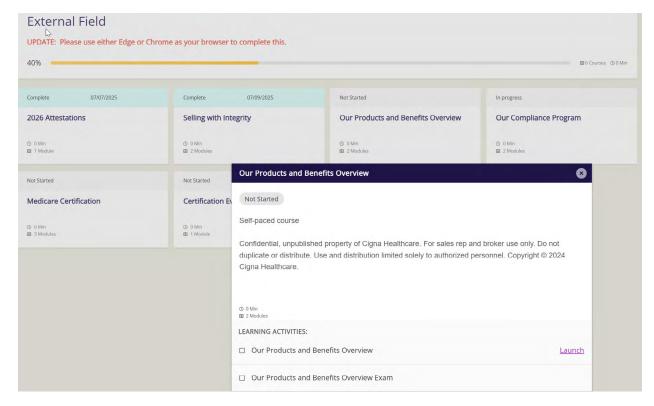


Training Tracks

On the regular training tracks, each certification training module is separate from the exam. You must successfully complete the course before taking the associated exam. The Attestations course does not include an exam. Note that if you successfully test-out of a course it will be automatically marked complete in your learning track.



External Field and Telesales Learning Track

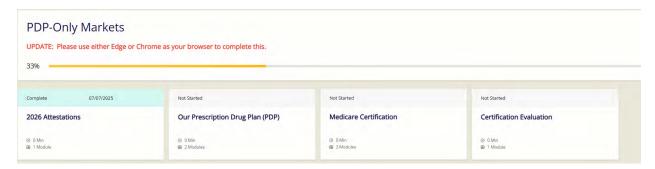


Selling with Integrity course and exam are only required for new agents. Returning agents are exempt.

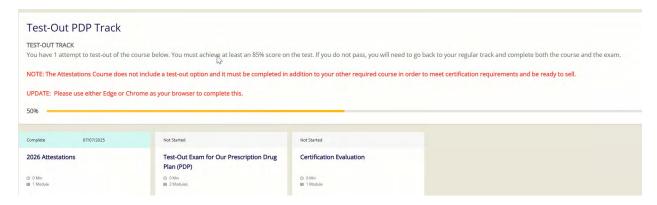
You are **NOT** considered **ready to sell** until you've completed all Certification courses including the **2026 Attestations**.



*PDP-Only Track (Agents Only Licensed In HealthSpring Non-MAPD States)



Test-Out Track for PDP-Only



*Only agents who are licensed in a state where HealthSpring does not have a 2026 Medicare Advantage plan will be assigned this track. You may choose the test-out option by launching the Test-Out Track for PDP-Only.

You are **NOT** considered **ready to sell** until you've completed all Certification courses including the **2026 Attestations**.



Important Information

You may log on to Producers' University to launch your AHIP certification.

- If you have already completed AHIP, simply visit this <u>link</u> and log on to the AHIP site to transmit your completions to HealthSpring (no need to manually upload a certificate).
- You can also launch the Pinpoint certification directly from your assigned learning track.
- Agents taking NABIP (NAHU) will need to manually upload their certificates to Producers' University.
- Please note that your course completion will only show "In Progress" until you have completed and pass the associated exam.

Important Note:

If you started 2025 certification and did not successfully complete all requirements including uploading your AHIP certificate prior to our system updates on July 11th, you are not certified to sell 2025 products/plans. The good news is that 2026 certification also certifies you for the remainder of 2025.

Questions? Contact the Cigna Agent Resource Line (CARL) at 866-442-7516 or at <u>CARL@cignahealthcare.com</u> for all certification related support.

