

# Roadmap to 2026 Certification

## Easy Steps to Completing the HealthSpring<sup>SM</sup> Medicare Advantage and Prescription Drug Plan Certification

### Your Easy Path to 2026 Certification

1

Access Producers' University through [CignaforBrokers](#) and click on MyLearning. Recommended browsers are **Chrome** and **Edge**.

2

Complete all the required training on your learning track or take advantage of our **test-out** option!

3

You must score at least **85%** to pass each exam. You have **3 total attempts** — but **failing the test-out** exam leaves you with only **2 remaining**.

4

Launch and complete **AHIP\*** directly from your track at our discounted rate of **\$125**. Launch **Pinpoint\*\*** from your track at our discounted rate of **\$99.95**. You can also upload a certificate from **NABIP**.

*\*If you have already completed a AHIP with another carrier or directly with AHIP, you can still transmit your completion to us by simply logging on to the AHIP portal using this [link](#).*

*\*\*Please note that not all carriers accept the Pinpoint Medicare Training.*

5

Check **My Transcript** to confirm all required trainings are **100% complete**.

### Certification – Making It Easier for You

- Returning agents are again **exempt** from completing the **Selling with Integrity** course.
- There is no separate PDP certification for agents who hold licenses in our MAPD states. The MAPD Products and Benefits Overview qualifies you to sell our Standalone PDP plans.
- Agents who only hold licenses in states where HealthSpring does not have an MAPD product will be assigned the standalone PDP course on the PDP-Only track.
- Attestations course is included on the test-out track and must be completed whether or not you choose the test out option. Attestations is required to be ready to sell.
- Take advantage of the **\$50 AHIP upfront discount** - launch AHIP from Producers' University.

**For 2026, all agencies must have an active writing principal who completes all certification requirements.**

## 2026 Certification Training Tracks

The test-out option is **separate** from your training track. To take advantage of the option:

- Launch the test-out track
- Course content download is required
- Complete each test-out exam
- If you successfully complete the exams, launch **2026 Attestations**
- Complete AHIP, NABIP (NAHU)\*, or Pinpoint Medicare Certification

\*NABIP (NAHU) is only available as a manual certificate upload.

## Test-Out Track

**TEST-OUT TRACK**  
You have 1 attempt to test-out of any of the courses below. You must achieve at least an 85% score on the test. If you do not pass, you will need to go back to your regular track and complete both the course and the exam.

**NOTE:** The Attestations Course does not include a test-out option and it must be completed in addition to your other required courses in order to meet certification requirements and be ready to sell.

**UPDATE:** Please use either Edge or Chrome as your browser to complete this.

40% 6 Courses 0 Min

Complete	07/07/2025	Complete	07/09/2025	Not Started	In progress
2026 Attestations	Test-Out Exam for Selling with Integrity	Test-Out Exam for Our Products and Benefits Overview	Test-Out Exam for Our Compliance Program		
0 Min 1 Module	0 Min 2 Modules	0 Min 2 Modules	0 Min 2 Modules		
Not Started	Not Started				
Medicare Certification	Cer				
0 Min 3 Modules	0 Min 1 Module				

**Test-Out Exam for Our Products and Benefits Overview**

Not Started

Please download and save the course materials to your device

LEARNING ACTIVITIES:

- ☐ Our Products and Benefits Overview Required Course Materials Download [Launch](#)
- ☐ Test-Out Exam for Our Products and Benefits Overview

## Training Tracks

On the regular training tracks, each certification training module is separate from the exam. You must successfully complete the course before taking the associated exam. The Attestations course does not include an exam. Note that if you successfully test-out of a course it will be automatically marked complete in your learning track.

## External Field and Telesales Learning Track

### External Field

**UPDATE:** Please use either Edge or Chrome as your browser to complete this.

40% 6 Courses 0 Min

<b>Complete</b> 07/07/2025 <b>2026 Attestations</b> 0 Min 1 Module	<b>Complete</b> 07/09/2025 <b>Selling with Integrity</b> 0 Min 2 Modules	<b>Not Started</b> <b>Our Products and Benefits Overview</b> 0 Min 2 Modules	<b>In progress</b> <b>Our Compliance Program</b> 0 Min 2 Modules
<b>Not Started</b> <b>Medicare Certification</b> 0 Min 3 Modules	<b>Not Started</b> <b>Certification Exam</b> 0 Min 1 Module	<div><h4>Our Products and Benefits Overview</h4><p>Not Started</p><p>Self-paced course</p><p>Confidential, unpublished property of Cigna Healthcare. For sales rep and broker use only. Do not duplicate or distribute. Use and distribution limited solely to authorized personnel. Copyright © 2024 Cigna Healthcare.</p><p>0 Min 2 Modules</p><p>LEARNING ACTIVITIES:</p><div><input type="checkbox"/> Our Products and Benefits Overview <a href="#">Launch</a></div><div><input type="checkbox"/> Our Products and Benefits Overview Exam</div></div>	

Selling with Integrity course and exam are only required for new agents.  
Returning agents are exempt.

You are **NOT** considered **ready to sell** until you've completed all Certification courses including the **2026 Attestations**.

## \*PDP-Only Track (Agents Only Licensed In HealthSpring Non-MAPD States)

### PDP-Only Markets

UPDATE: Please use either Edge or Chrome as your browser to complete this.

33%

<div>Complete07/07/2025</div> <div>2026 Attestations</div> <div>0 Min 1 Module</div>	<div>Not Started</div> <div>Our Prescription Drug Plan (PDP)</div> <div>0 Min 2 Modules</div>	<div>Not Started</div> <div>Medicare Certification</div> <div>0 Min 3 Modules</div>	<div>Not Started</div> <div>Certification Evaluation</div> <div>0 Min 1 Module</div>
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## Test-Out Track for PDP-Only

### Test-Out PDP Track

TEST-OUT TRACK

You have 1 attempt to test-out of the course below. You must achieve at least an 85% score on the test. If you do not pass, you will need to go back to your regular track and complete both the course and the exam.

NOTE: The Attestations Course does not include a test-out option and it must be completed in addition to your other required course in order to meet certification requirements and be ready to sell.

UPDATE: Please use either Edge or Chrome as your browser to complete this.

50%

<div>Complete07/07/2025</div> <div>2026 Attestations</div> <div>0 Min 1 Module</div>	<div>Not Started</div> <div>Test-Out Exam for Our Prescription Drug Plan (PDP)</div> <div>0 Min 2 Modules</div>	<div>Not Started</div> <div>Certification Evaluation</div> <div>0 Min 1 Module</div>	
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\*Only agents who are licensed in a state where HealthSpring does not have a 2026 Medicare Advantage plan will be assigned this track. You may choose the test-out option by launching the Test-Out Track for PDP-Only.

You are **NOT** considered **ready to sell** until you've completed all Certification courses including the **2026 Attestations**.

## Important Information

You may log on to Producers' University to launch your AHIP certification.

- If you have already completed AHIP, simply visit this [link](#) and log on to the AHIP site to transmit your completions to HealthSpring (no need to manually upload a certificate).
- You can also launch the Pinpoint certification directly from your assigned learning track.
- Agents taking NABIP (NAHU) will need to manually upload their certificates to Producers' University.
- Please note that your course completion will only show "In Progress" until you have completed and pass the associated exam.

### Important Note:

If you started 2025 certification and did not successfully complete all requirements including uploading your AHIP certificate prior to our system updates on July 11th, you are not certified to sell 2025 products/plans. The good news is that 2026 certification also certifies you for the remainder of 2025.

**Questions?** Contact the Cigna Agent Resource Line (CARL) at 866-442-7516 or at [CARL@cignahealthcare.com](mailto:CARL@cignahealthcare.com) for all certification related support.