

Nestled on the eastern shore of the Dominican Republic is one of the Caribbean's best kept secrets. Pristine beaches, romantic waterfalls, tropical flora and amazing geological formations combine with luxury hotels, signature golf courses and world-class spas to make Cap Cana the perfect meeting place for Mutual Sales Leaders.

When you qualify, you'll travel with us to Cap Cana for a celebration of sales excellence. You'll meet your Mutual of Omaha partners, receive recognition for your efforts and network with other sales leaders. You'll also have a tough decision to make...spend your days doing nothing at all or everything under the Caribbean sun.

Mutual Sales Leaders | Secrets Cap Cana Resort and Spa | Dominican Republic | March 13-18, 2019

2018 QUALIFICATION HIGHLIGHTS

Medicare Supplement & Dental/Vision Products

QUALIFICATION PERIOD:

January 1 through December 31, 2018

- Business must be net issued between January 1 and December 31, 2018
- All issued policies must be placed and premium collected and received by Mutual of Omaha by January 14, 2019
- Qualifiers will be determined after January 18, 2019

ELIGIBLE BUSINESS:

Medicare Supplement and Dental/Vision products

PRODUCTION REQUIREMENT:

225,000 production credits (based on net-issued business and measured in annualized new business premium)

PRODUCT	PRODUCTION CREDIT PER DOLLAR OF ANBP
Medicare Supplement	1
Medicare Supplement internal or affiliate conversions/replacements	0.5 Up to maximum of 50,000 production credits
Dental/Vision	1

Get complete qualification details at mutualsalesleaders.com.





